

Self-Employment Model (SEM) Step 7: Financing Financial Planning

Instructions: Read the questions below carefully, print out a copy of this page, and choose the types of funding sources you plan to use for each type of business expense. Your answers will help to identify how you will be able to finance your self-employment venture while also identifying areas where more knowledge or a different approach may be needed.

Financial Planning Worksheet					
START – U P P H A S E					
Organizational Expenses					
1. Funding for legal fees such as business filing, etc.					
Personal Funds Not Apply	Family Funds Other (explain)	Partners	Private Investors	Second Mortgage	

2. Funding for deposit requirements such as rent, utilities, etc.					
Personal Funds Not Apply	Family Funds Other (explain)	Partners	Private Investors	Second Mortgage	

3. Funding for regulatory requirements such as licenses, permits, etc.					
Personal Funds Not Apply	Family Funds Other (explain)	Partners	Private Investors	Second Mortgage	

4. Other organizational funding needs (specify) _____					
Personal Funds Not Apply	Family Funds Other (explain)	Partners	Private Investors	Second Mortgage	

Inventories					
5. Funding for initial inventories such as production parts, shipping materials, etc.					
Personal Funds Not Apply	Family Funds Other (explain)	Partners	Private Investors	Second Mortgage	

Capital Expenditures					
6. Funding for production facilities, real estate, etc.					
Personal Funds Mortgage	Family Funds Secured Long-Term Loan	Partners	Private Investors Not Apply	Second Mortgage Other (explain)	

7. Funding for equipment such as machines, computers, etc.					
Personal Funds Intermediate-Term Loan	Family Funds	Partners Leasing	Private Investors Not Apply	Second Mortgage Other (explain)	

8. Funding for fixtures such as lighting, shelving, alarm systems, fire extinguisher, etc.					

	Personal Funds	Family Funds	Partners	Private Investors	Second Mortgage
	Intermediate-Term Debt	(loan)	Not Apply	Other (explain)	

9. Other capital expenditure funding needs (specify) _____					
	Personal Funds	Family Funds	Partners	Private Investors	Second Mortgage
	Not Apply	Other (explain)			

Working Capital					
10. Funding for initial working capital (sum of negative cash flows prior to breakeven)					
	Personal Funds	Family Funds	Partners	Private Investors	Second Mortgage
	Not Apply	Other (explain)			

SEASONAL PHASE					
11. Funding for seasonal inventory					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
	Other (explain)	Floor Planning	Not Apply		

12. Funding for seasonal accounts receivable					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		

13. Funding for seasonal marketing					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		

14. Funding for seasonal payroll					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		

15. Funding for seasonal supplies					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		

16. Funding for seasonal working capital					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		

17. Funding for other seasonal expenditures (specify) _____					
	Secured Short-Term Loan	Unsecured Short-Term Loan	Line of Credit	Credit Cards	Accounts Receivable Factoring
		Not Apply	Other (explain)		
